



## Funding Products

### What is it?

The way you fund your fleet is critical. We combine our **independence** with an **extensive range** of funding products to offer solutions that are impartial, balanced and above all, competitive.

### How will it help your business?

Fleet Alliance works with you to understand your objectives and demonstrate how different funding methods could **reduce costs whilst supporting your company's business ambitions**.

#### □ **Contract Hire**

A low-risk solution that offers you new vehicles without the capital outlay or the responsibilities of ownership. Contract Hire offers a fixed monthly fee which is ideal for budgeting and is an efficient way of running a fleet with none of the uncertainties and unpredictable costs of ownership.

#### □ **Contract Purchase**

An effective way of funding your vehicles but minimising the risks associated with depreciation and mileage with an option to own or return.

#### □ **Finance Lease**

Suited to companies that require reliable vehicles that may be subjected to heavy use and/or wear and tear such as LCV's. Also suitable for companies looking to keep their vehicles on balance sheet and who want to take the residual risk once the contract ends.

#### □ **Sale and Leaseback**

We buy your vehicles from you and lease them back to you for a fixed monthly amount. Cash can be injected back into your business, helping to boost cash-flow.

#### □ **Salary Sacrifice**

An excellent addition to any company's benefit scheme. Salary Sacrifice provides a cost effective means of financing a car using tax and National Insurance contributions to maximise savings.

#### □ **Hire Purchase**

Purchase your vehicles for a fixed cost per month over a set period. Flexible terms allow you to dictate your monthly payments.

#### □ **Lease Purchase**

Purchase your vehicles whilst taking advantage of lower monthly payments by virtue of a final balloon payment at the end of the lease term.

#### □ **Personal Contract Hire**

Fixed monthly rentals simplify budgeting whilst flexible duration and mileage terms can be tailored to your requirements. Vehicle maintenance can be included in monthly rentals, helping spread costs.